

New business wins at JJS Electronics adds £2m to annual turnover

Following recent reports of high growth fuelled by continuous investment at JJS Electronics Ltd., the contract manufacturer has now revealed a raft of recent new business wins. Spanning diverse technology requirements in Fire Security, Optical Inspection and Railway sectors, the new contracts have added £2m to the company's annual turnover.

Now in the final stages of implementing a large-scale seven-figure investment programme, JJS customers have recently benefited from enhanced production facilities in the UK and Czech Republic, new production, engineering and development specialists, and state-of-the-art screen printing, pick & place and optical inspection technologies. Capitalising on the efficiency gains presented by recent investment, new JJS customers have appointed the electronic manufacturing services specialist to meet mixed technology challenges including through-hole PCBA, SMT PCBA and electro-mechanical projects.

Commenting on the new business wins, JJS Sales & Operations Manager, Neil Sharp, explains: "Here at JJS, while we're obviously delighted by the recent surge in new business, it's not a total surprise. As part of our commitment to continual improvement, our ambitious investment programme has enabled us to introduce dramatic improvements across the business. Adding new people, processes and equipment over the last 18 months means that we can substantially enhance productivity, quality and value for customers. When you consider that we built our reputation on the strength of these qualities in the first place – this is an extremely attractive proposition for the industry! I think our customers and prospects realise that we're an EMS provider with a difference and we are seen as a 'safe pair of hands' with whom they can work with us to protect their competitive advantage."

Part of the £30m Paragon Group of electronics companies, JJS Electronics’ extensive infrastructure is equipped to meet a wide array of electronics manufacturing challenges, while maintaining the flexibility necessary to respond to the nuances of diverse business objectives. Paragon Group Managing Director John Mayes adds: “We know that when it comes to selecting an EMS partner, customers are looking for an organisation that can really deliver. It’s not difficult to find an EMS supplier; there are plenty to choose from. However, especially in these times of component shortages, it is difficult to find the supply chain expertise necessary to effectively manage a manufacturing project and take you through to fulfilment both cost-efficiently and painlessly. JJS has built its reputation on being able to achieve exactly this for our customers; recent investment highlights our commitment to developing this ability going forward.”

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About JJS Electronics Ltd.

JJS Electronics Ltd. is a UK-based EMS company with facilities in Lutterworth, England and Chomutov, Czech Republic. With an established record of providing reliable and cost-effective electronics, electrical and mechanical contract manufacturing services, JJS delivers a full range of EMS services including design for test, design for manufacturing, PCB assembly, mechanical assembly and system assembly. The company’s comprehensive EMS portfolio is supported by robust material procurement, inventory management, component engineering and test services. Serving a wide range of industries, the company has a strong presence in market sectors including communications, industrial controls, IT, medical and scientific instrumentation.

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